

ASSOCIATE

## Alexander D. Schultheis

**E** [ads@bostonbusinesslaw.com](mailto:ads@bostonbusinesslaw.com)

DIRECT

**T** 617.896.6262



### PRACTICE AREAS

Banking & Commercial Finance

Acquisition Financing

Asset-Based Loans

Commercial & Industrial Lending

Commercial Loan Modifications

Commercial Real Estate Finance

Small Business Lending (SBA)

Subordination & Intercreditor Arrangements

Bankruptcy & Creditors Rights

Commercial Mortgage Foreclosures

Restructuring & Workout

Business & Corporate Law

Entity Formation

Mergers & Acquisitions

Commercial Real Estate

Affordable Housing & Community Development

Condominium Law

### OVERVIEW

Alexander Schultheis' practice is multidisciplinary, focusing primarily on lender-based representation in commercial real estate finance transactions, commercial and industrial loans, term loans, lines of credit, and asset-based lending. Alex's practice also secondarily encompasses litigation in the bankruptcy, corporate law, and commercial litigation context.

Alex began his career as a litigator, and subsequently transitioned into a primarily transactional practice. Due to the breadth of issues Alex was exposed to earlier in his career, his prior litigation experience greatly aids the way he defensively approaches commercial loan transactions to protect his clients' interests. He is well versed, both in filing lawsuits on behalf of plaintiffs, and also in defending lawsuits in a variety of different contexts in both the state and federal courts of Rhode Island and the state courts of Massachusetts. This same dynamic is present in Alex's transactional practice, as Alex has closed a variety of transactions representing borrowers and also closed different transactions representing sellers and lenders.

In the transactional context, Alex's prior experience specifically includes handling a breadth of commercial real estate financing transactions, including mortgage loans and term loans, construction loans, and condominium unit sales. He possesses experience with commercial and industrial loan transactions secured by all types of collateral, including owner-occupied real estate, as well as secured transactions involving equipment, accounts receivable, intellectual property, equity interests in business entities, stock pledges, torts, and judgment claims. Alex also possesses prior experience with forming business entities, including corporations, partnerships, limited liability companies, and handling their day-to-day compliance matters. Finally, in the litigation context, Alex has prosecuted and defended a multitude of different lawsuits in the practice areas of corporate law, business-to-business disputes, commercial litigation, and handling bankruptcy matters for both

Land Use & Zoning

Leasing

Purchase & Sale

Litigation & Dispute  
Resolution

Banking & Lender  
Liability Litigation

Business Litigation

Real Estate Litigation

debtors and creditors in numerous contexts. In addition, he has also prosecuted lender liability litigation in the context of foreclosures and brought to resolution a number of real estate conflicts, employment law disputes, and title insurance claims.

Originally from Cranston, Rhode Island, Alex now resides with his wife and twin boys in Norwood, Massachusetts. In his spare time, Alex enjoys following Boston sports, the English Premier League, as well as reading The Federalist Papers. He also volunteers as a lector at his childhood church.

## EXPERIENCE

### Publications

- “From One End Of The Spectrum To The Other: The Case For Stronger Property Rights in FCC Spectrum Licenses And A Response to Musey’s ‘Spectrum Rationalization Challenge’”, 15 J. High Tech. L. 395 (Spring 2015)

## HONORS

- Lead Articles Editor, Journal of High Technology Law, Suffolk University Law School

## EDUCATION

J.D., Concentration in  
Business Law & Financial  
Services, *with distinction*,  
Suffolk University Law  
School, 2015

B.A., *magna cum laude*,  
Politics, Minor in Public  
Policy Process, Saint  
Anselm College, 2012

## ADMISSIONS

Massachusetts

Rhode Island

U.S. Court of Appeals for  
the First Circuit

U.S. District Court, District  
of Massachusetts

U.S. District Court, District  
of Rhode Island