

PRACTICE AREA

## Acquisition Financing



### ATTORNEYS

Brent W. Barringer

Brian F. Plunkett

Scott C. Altonian

### OVERVIEW

Hackett Feinberg is among a select group of lending practices in the Northeast that is called upon by banking and other lending institutions to serve as lead counsel for acquisition financing transactions.

Particularly in today's challenging credit environment, our longevity of experience in successfully negotiating, documenting, and closing acquisition financings is critical to mitigating lender risk and leveraging lender opportunity.

We work diligently with lenders to develop tactical solutions for their financing requirements. Whether we are involved in a private transaction or stock and asset purchase financing, we pride ourselves on creative legal solutions that address each lender's commercial agenda in accordance with the specific needs of its borrower.

We are valued for our pragmatism and business-oriented approach to commercial lending. We offer strategic advice that considers how the law impacts our client's future goals and growth potential. We ably handle the logistical and administrative issues, questions, and challenges posed by leveraged financing and highly collateralized transactions.

Our firm is retained by lenders again and again for our combination of durable market and commercial acumen, specialized industry know how, and years of substantive experience across the full lifecycle of middle market transactions, including exit financings and restructurings. We have successfully negotiated, documented, and closed:

- Asset-based loans
- Bridge facilities (bridge-to-bond and equity bridge)
- Corporate acquisitions

- Exit financings
- First and second-lien loans
- Leveraged buyouts
- Mezzanine financings (warranted and warrantless)
- Private equity and venture capital transactions
- Recapitalizations
- Reserve and other asset-based facilities
- Restructurings
- Revolving credit facilities
- Securitizations
- Senior, PIK, and other subordinated financings
- Syndicated-term loans
- Unitranche financings

## **Let's Get to Work!**

To learn more about how we can help, please contact [Brent Barringer](#) or [Scott Altonian](#) at 617.422.0200.