

PRACTICE AREA

Commercial Real Estate Finance



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OVERVIEW

Hackett Feinberg negotiates, documents, and closes real estate-secured financing transactions for banks, quasi-governmental entities, and other financial institutions.

Lenders appreciate our practical approach to problem solving when representing them in their most important transactions. We provide clear answers to complex legal questions and cost-effective solutions to all types of transactional challenges facing lenders today.

Our firm advises on credit arrangements and financing transactions for all types of real property and construction loan financing. We assist lenders in structuring commercial real estate financing transactions and in ensuring that such loans comply with all aspects of our client's loan approval requirements. We also review all appropriate diligence, including title, survey, zoning, and other land use-related items, as well as commercial condominium documents, ground leases, and commercial leases. We work with title insurers to ensure the issuance of appropriate title insurance and applicable title endorsements. We take pride in the meticulous drafting of commercial real estate loan documents that are clear and concise.

We are well versed in the many issues that arise in connection with initial documentation of commercial real estate, construction, and mortgage term loans, as well as with the challenges presented by modifications, additional advances, and workouts or restructurings of such loans. In addition, we negotiate and document tripartite, intercreditor, and subordination agreements with permanent lenders and participation agreements with participant banks.

The experience, flexibility, and depth of our team allow us to leverage the right blend of talent to achieve the unique objectives of many different client transactions. We provide the creativity needed to safeguard your loan investment at every turn, while also advising on lender liability pitfalls that can arise in financing

deals. Moreover, we have successfully represented lenders in enforcing debt obligations through litigation and in judicial and administrative foreclosures.

Let's Get to Work!

To learn more about how we can help, please contact [Kimberly Martin-Epstein](#) or [Christopher Sacht](#) at 617.422.0200.