

## PRACTICE AREA

# Restructuring & Workout



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## OVERVIEW

Hackett Feinberg's earned skill representing clients for more than 25 years in business restructurings and loan workouts empowers us to combine our knowledge of the law and the business realities of each case to craft better strategies for our clients.

Sound analysis of complex litigation, foreclosure, Uniform Commercial Code, and bankruptcy issues is essential. However, that alone could fall short, unless counsel has a solid understanding of the borrower's business and industry.

Having broad experience in construction, retail, commercial real estate, manufacturing, healthcare, technology, warehousing, outdoor advertising, hospitality, and many other industries, we can devise practical industry-specific strategies that generate better results for our clients. Our clients include commercial lenders, landlords, equipment lessors, secured and unsecured creditors, trustees and other fiduciaries, creditor's committees, liquidating trusts, and assignees.

When it's most effective for our clients, we are skilled and aggressive courtroom advocates. Outside of court and time and again, we have achieved superior results by pursuing a comprehensive and creative negotiated resolution. Of course, the recognition of our firm as a strong advocate in the courts coupled with our experience negotiating and litigating with many of the other firms active in this practice area enhances our ability to achieve client objectives in a timely and cost-effective manner.

We listen carefully to our clients and their goals. We then call upon the collective knowledge of our firm's experienced lawyers and, as needed, third-party advisors with whom we have worked successfully for many years. We confer with our client and these advisors to make the best strategic plan and then carry it out.

Business restructures require legal expertise in multiple practice areas. Our restructuring lawyers work seamlessly with firm colleagues in commercial finance, tax, employment, trusts, real estate, and M&A to identify concerns and protect our client interests.

## **Let's Get to Work!**

To learn more about how we can help, please contact [Brian Plunkett](#) or [David Phalen](#) 617.422.0200.